

959
Reviews

24
Products Included





# Table of Contents

Data Quadrant	-
Category Overview	7
Vendor Capability Summary	)
Vendor Capabilities 13	}
Product Feature Summary 25	-
Product Features 3	1

### **How to Use the Report**

Info-Tech's Data Quadrant Reports provide a comprehensive evaluation of popular products in the Enterprise Resource Planning - Midmarket market. This buyer's guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

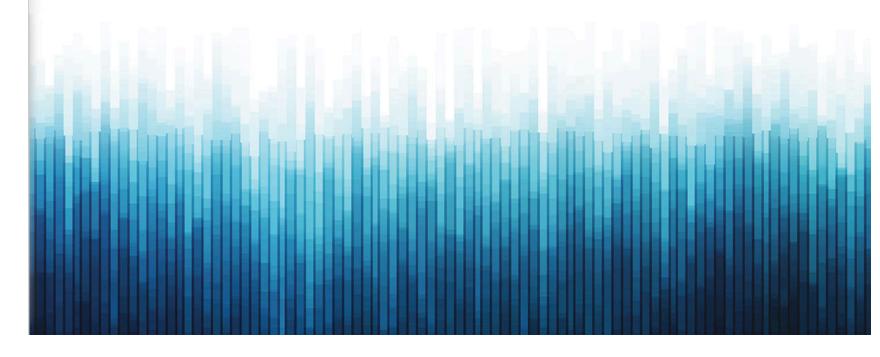
The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other products in the category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech's Product Scorecard.

Data collected from reviewers in: organizations with fewer than 5,000 employees.

This report is available free of charge for internal use only to assist with software evaluation and selection. Sharing, republishing, distributing, or otherwise copying any portion of this report without the express written consent of SoftwareReviews.com is strictly prohibited.

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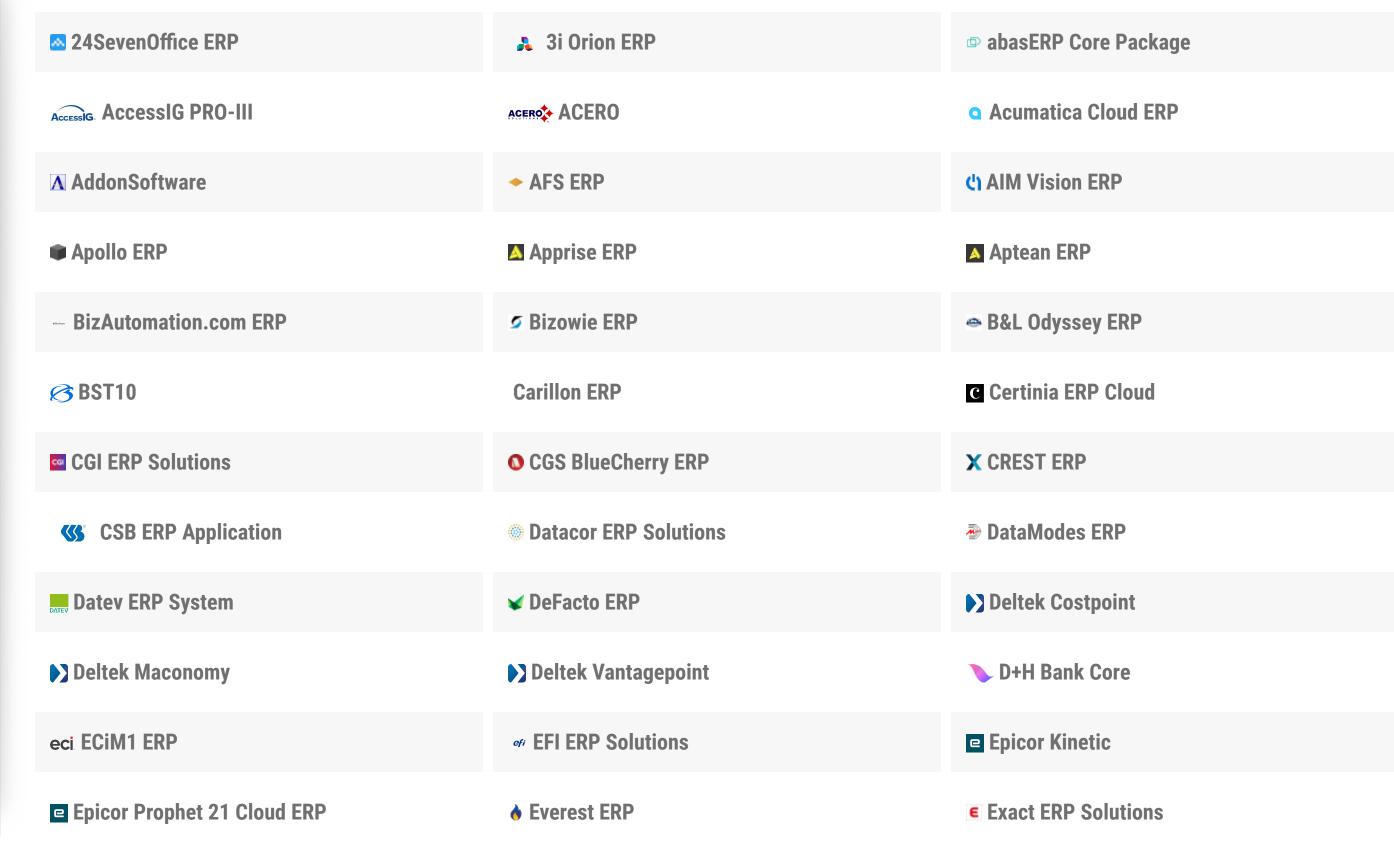


# Software Directory

#### ENTERPRISE RESOURCE PLANNING - MIDMARKET SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.

#### **Enterprise Resource Planning - Midmarket Software**







CATEGORY REPORT

















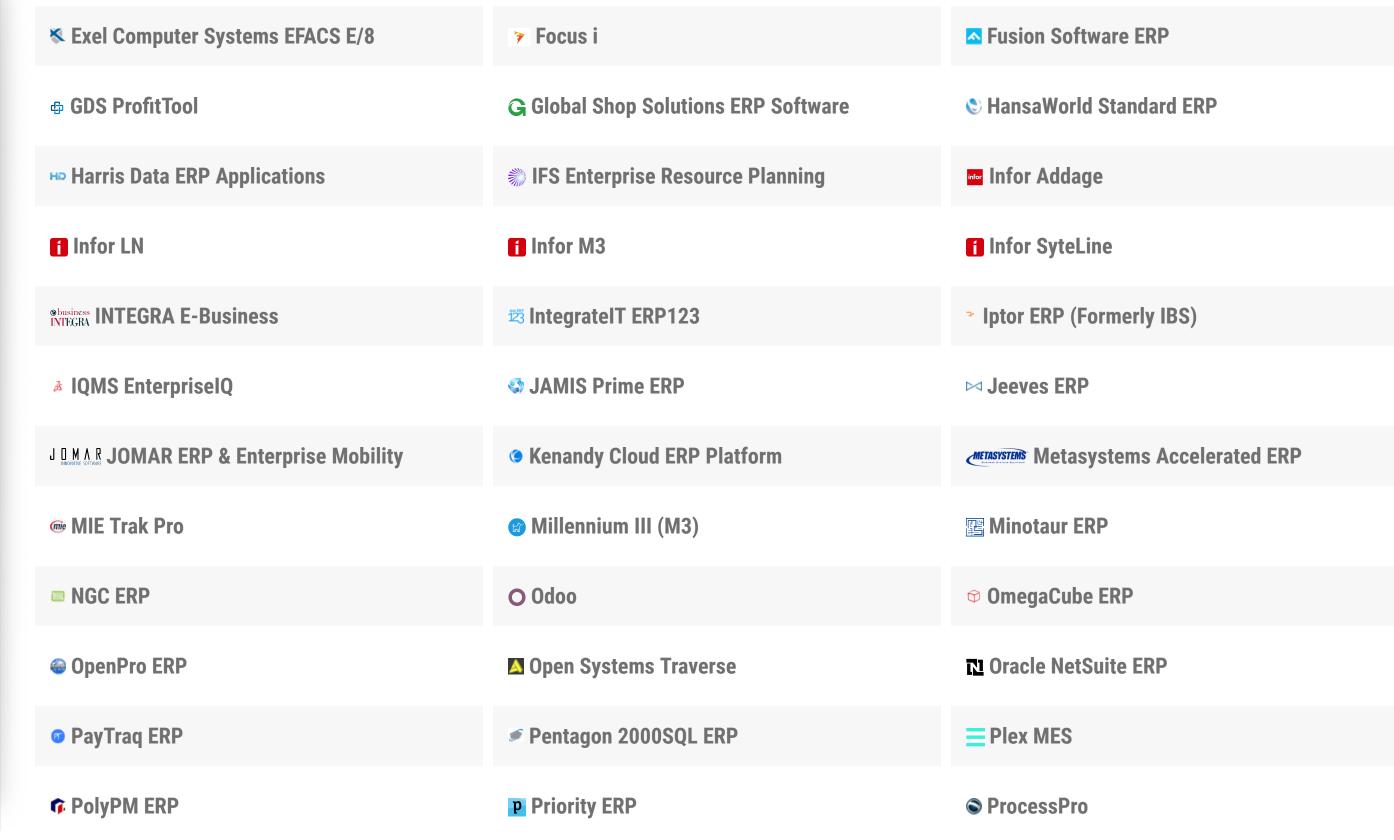


## Software Directory

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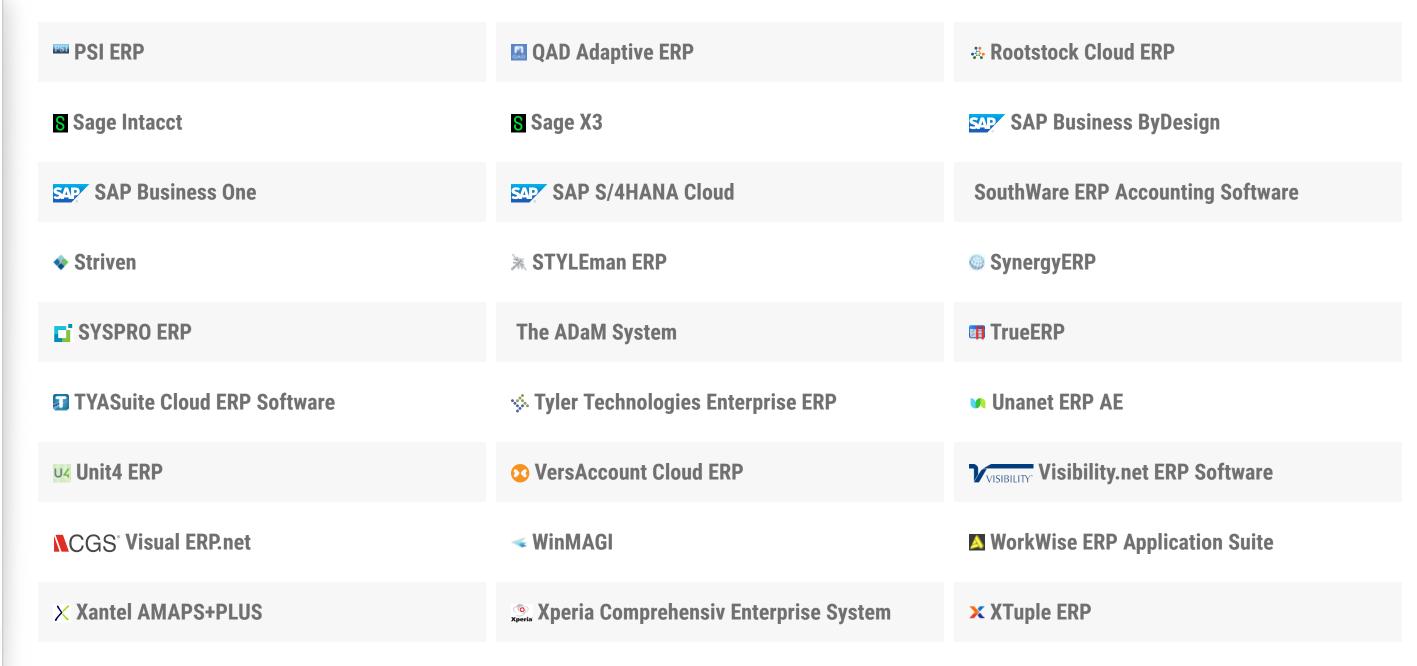


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Yonyou ERP

















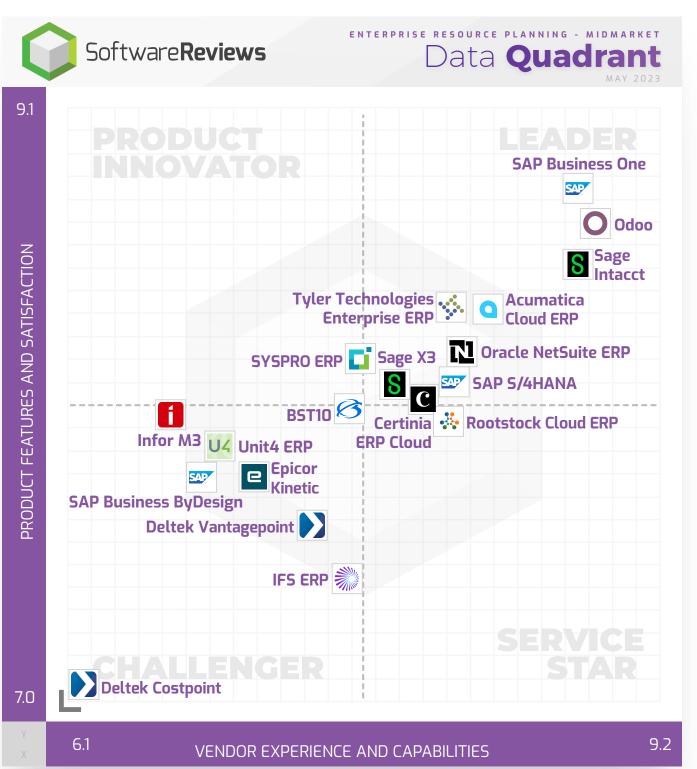


# SOFTWARE REVIEWS Data Quadrant





Assess vendor and product performance at a glance and use the SoftwareReviews Data Quadrant to identify which products and vendors are leadings the pack and which are trailing.



## ENTERPRISE RESOURCE PLANNING - MIDMARKET

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization.

### The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

# **Product Features and Satisfaction**

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features.

# Vendor Experience and Capabilities

The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).

Note: The axes ranges are dynamically adjusted based on minimum and maximum values in the dataset









= Outlier













# **Category Overview**

This page provides a high level summary of product performance within the Enterprise Resource Planning - Midmarket category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you're considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
Roftware Reviews COLO MTO AL	SAP Business One	8.9/10	+92		NEGATIVE 93% POSITIVE	85%	<b>87</b> %	91%	46
Roviews COLD MEDAL	O Odoo	8.9/10	+96		NEGATIVE 96% POSITIVE	83%	85%	90%	25
COLD MEDAL	S Sage Intacct	8.7/10	+94		NEGATIVE 95% POSITIVE	83%	83%	88%	47
EXTRACTOR COLO MEDIA.	<ul> <li>Acumatica Cloud ERP</li> </ul>	8.3/10	+82		4% NEGATIVE 86% POSITIVE	83%	83%	85%	101
ECHANGE COLOMBAL	Tyler Technologies Enterprise ERP	8.3/10	+81		6% NEGATIVE 87% POSITIVE	82%	83%	85%	22
COLD MEDAL	Oracle NetSuite ERP	8.2/10	+83		4% NEGATIVE 87% POSITIVE	80%	81%	83%	85
7	SAP S/4HANA	8.1/10	+85		4% NEGATIVE 89% POSITIVE	<b>76</b> %	<b>79</b> %	82%	57
8	C Certinia ERP Cloud	8.0/10	+82		4% NEGATIVE 86% POSITIVE	<b>77</b> %	80%	80%	40
9	Rootstock Cloud ERP	8.0/10	+81		2% NEGATIVE 83% POSITIVE	80%	80%	78%	24
10	S Sage X3	7.9/10	+80		5% NEGATIVE 85% POSITIVE	<b>75</b> %	78%	83%	73
AVER	AGE SCORES	7.8/10	+76	<b>©</b>	6% NEGATIVE 82% POSITIVE	76%	78%	82%	47













Product Feature
Summary







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11	SYSPRO ERP	7.9/10	+74	©	5% NEGATIVE 79% POSITIVE	<b>77</b> %	<b>79</b> %	84%	21
12	BST10	7.7/10	+77	©	5% NEGATIVE 82% POSITIVE	<b>72</b> %	73%	86%	38
13	Deltek Vantagepoint	7.4/10	+76	©	6% NEGATIVE 82% POSITIVE	69%	73%	<b>76</b> %	54
14	₩ IFS ERP	7.4/10	+76	©	3% NEGATIVE 79% POSITIVE	73%	<b>72</b> %	73%	49
15	Epicor Kinetic	7.2/10	+65	©	11% NEGATIVE 76% POSITIVE	<b>72</b> %	73%	<b>79</b> %	56
16	Unit4 ERP	7.2/10	+62	©	9% NEGATIVE 71% POSITIVE	<b>71</b> %	74%	82%	69
17	fl Infor M3	7.2/10	+57	<u>:</u>	10% NEGATIVE 67% POSITIVE	<b>71</b> %	<b>78</b> %	81%	22
18	SAP SAP Business ByDesign	7.2/10	+58	<u>:</u>	12% NEGATIVE 70% POSITIVE	<b>74</b> %	<b>72</b> %	82%	32
19	Deltek Costpoint	6.2/10	+52	<u>:</u>	14% NEGATIVE 66% POSITIVE	61%	65%	68%	29
AVE	RAGE SCORES  PRODUCTS WITH INSUFFICIENT DATA	7.8/10	+76	©	6% NEGATIVE 82% POSITIVE	76%	78%	82%	47
	Deltek Maconomy	7.9/10	+88		3% NEGATIVE 91% POSITIVE	<b>72</b> %	<b>77</b> %	79%	19





















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RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT		NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
	PRODUCTS WITH INSUFFICIENT DATA								
	f Infor LN	7.9/10	+79	©	3% NEGATIVE 82% POSITIVE	77%	76%	86%	17
	Aptean ERP	8.1/10	+75	©	6% NEGATIVE 81% POSITIVE	85%	84%	80%	16
	1 Infor SyteLine	7.8/10	+76	©	3% NEGATIVE 79% POSITIVE	73%	<b>79</b> %	83%	12
	Unanet ERP AE	8.4/10	+96		NEGATIVE 96% POSITIVE	77%	<b>75</b> %	89%	5





















# **Vendor Capability Summary**

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
SAP Business One	85%	87%	86%	88%	84%	85%	84%	86%	83%	85%	85%	83%
Odoo	83%	87%	87%	85%	82%	82%	72%	88%	78%	86%	86%	85%
Sage Intacct	83%	80%	84%	82%	81%	83%	89%	83%	81%	84%	80%	84%
Acumatica Cloud ERP	83%	85%	83%	83%	82%	83%	82%	85%	86%	<b>79</b> %	80%	84%
Tyler Technologies Enterprise ERP	82%	87%	81%	87%	80%	83%	79%	81%	85%	81%	<b>79</b> %	82%
Rootstock Cloud ERP	80%	77%	82%	81%	79%	80%	83%	83%	81%	<b>75</b> %	85%	80%
Oracle NetSuite ERP	80%	81%	79%	82%	79%	81%	80%	81%	80%	<b>79</b> %	<b>78</b> %	78%
Certinia ERP Cloud	77%	<b>77</b> %	81%	80%	78%	77%	72%	83%	<b>75</b> %	<b>77</b> %	<b>75</b> %	76%
SAP S/4HANA Cloud	77%	<b>78</b> %	<b>79</b> %	79%	84%	<b>76</b> %	<b>75</b> %	<b>72</b> %	81%	<b>75</b> %	<b>74</b> %	<b>72</b> %
SYSPRO ERP	76%	76%	78%	74%	76%	70%	78%	73%	<b>75</b> %	<b>76</b> %	82%	81%
CATEGORY AVERAGE	76%	77%	78%	77%	76%	75%	<b>75</b> %	77%	77%	75%	<b>75</b> %	76%













Product Fea







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Sage X3	75%	77%	79%	77%	74%	77%	69%	74%	75%	<b>74</b> %	71%	76%
SAP Business ByDesign	75%	78%	77%	72%	69%	72%	72%	73%	86%	<b>78</b> %	70%	77%
IFS Enterprise Resource Planning	73%	<b>72</b> %	74%	74%	73%	78%	76%	<b>71</b> %	<b>71</b> %	<b>72</b> %	71%	<b>75</b> %
BST10	73%	72%	<b>75</b> %	<b>71</b> %	<b>71</b> %	70%	85%	<b>71</b> %	80%	<b>52</b> %	<b>75</b> %	74%
Epicor Kinetic	72%	74%	76%	70%	<b>72</b> %	73%	67%	<b>71</b> %	<b>71</b> %	<b>78</b> %	<b>67</b> %	<b>72</b> %
Unit4 ERP	71%	73%	<b>75</b> %	70%	66%	68%	68%	74%	73%	<b>76</b> %	70%	72%
Infor M3	70%	71%	74%	78%	76%	67%	58%	78%	<b>72</b> %	68%	71%	60%
Deltek Vantagepoint	70%	<b>75</b> %	<b>71</b> %	<b>72</b> %	68%	64%	<b>71</b> %	70%	74%	66%	63%	74%
Deltek Costpoint	61%	64%	64%	62%	61%	59%	60%	59%	59%	<b>59</b> %	62%	64%
CATEGORY AVERAGE	76%	77%	78%	77%	76%	75%	<b>75</b> %	77%	77%	<b>75</b> %	<b>75</b> %	76%
PRODUCTS WITH INSUFFICIENT DATA												
Deltek Maconomy	72%	80%	68%	69%	80%	68%	73%	73%	73%	76%	67%	66%













Product Feature
Summary

Produc





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CATEGORY AVERAGE	76%	77%	78%	77%	76%	<b>75</b> %	<b>75</b> %	77%	77%	75%	75%	76%
PRODUCTS WITH INSUFFICIENT DATA												
Infor LN	77%	80%	83%	79%	74%	70%	76%	78%	80%	83%	71%	73%
Aptean ERP	85%	84%	83%	87%	81%	90%	83%	81%	90%	88%	81%	89%
Infor SyteLine	74%	74%	76%	79%	70%	75%	81%	68%	78%	71%	72%	69%
Unanet ERP AE	77%	80%	80%	73%	78%	70%	85%	80%	73%	68%	80%	80%

















This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use

these pages to dig deeper into areas of particular interest or concern.



# **Vendor Capability Satisfaction**

#### **Vendor Capabilities**

This table lists and briefly describes all vendor capabilities that are evaluated in the Enterprise Resource Planning - Midmarket software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

Business Value Created	The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.
Breadth of Features	Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.
Quality of Features	Feature quality is just as important as quantity. Software needs to do what you're purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.
Product Strategy and Rate of Improvement	Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.
Usability And Intuitiveness	End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.

Vendor Support	The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.
Ease of Data Integration	The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.
Ease of Administration	Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.
Ease of Customization	Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.
Availability and Quality of Training	Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.
Ease of Implementation	Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.















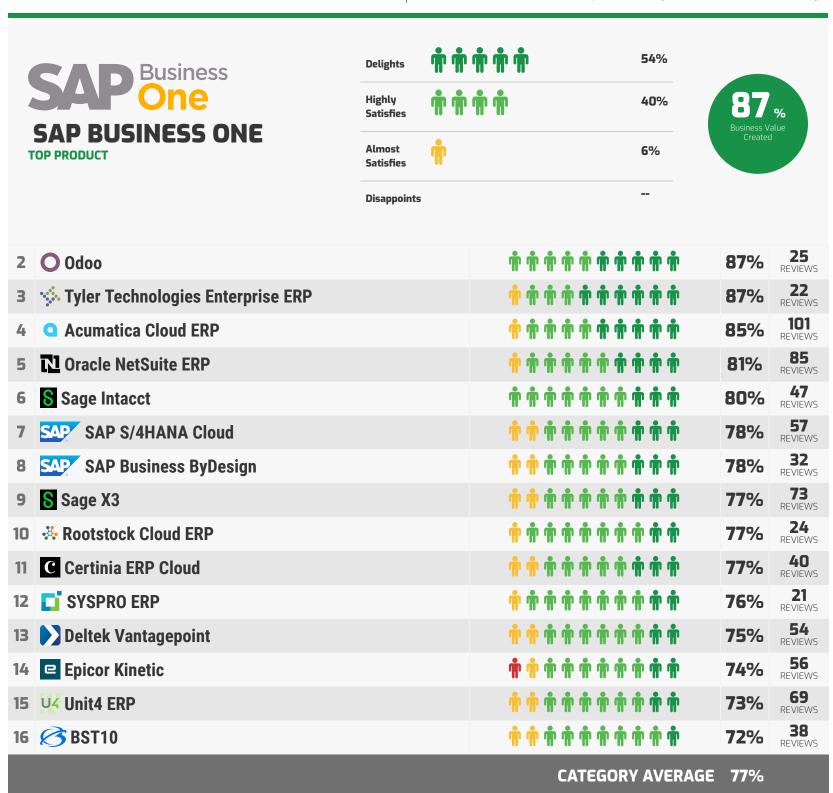




This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Business Value Created**

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<b>ᡥᡥᡥᡥᡥᡥᡥᡥ</b>	<b>72</b> %	49 REVIEWS
<b>* * * * * * * * * *</b>	<b>71</b> %	<b>22</b> REVIEWS
<b>* * * * * * * * * *</b>	64%	<b>29</b> REVIEWS
CATEGORY AVERAGE	77%	
<b>*</b> * * * * * * * * * * * * * * * * * *	<b>80</b> %	19 REVIEWS
<b>*</b> * * * * * * * * * * * * * * * * * *	80%	17 REVIEWS
<b>*</b> * * * * * * * * * * * * * * * * * *	84%	16 REVIEWS
<b>*</b> * * * * * * * * * * * * * * * * * *	74%	12 REVIEWS
<b>* * * * * * * * * * *</b>	<b>BO</b> %	5 REVIEWS
	• • • • • • • • • • • • • • •	ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ       71%         ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ       64%         CATEGORY AVERAGE 77%         ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ ተ



Table of Contents

Data Quadrant

Category Overview Vendor Capability
Summary

Vendor Capabilitie

Product Feature
Summary

Product Features

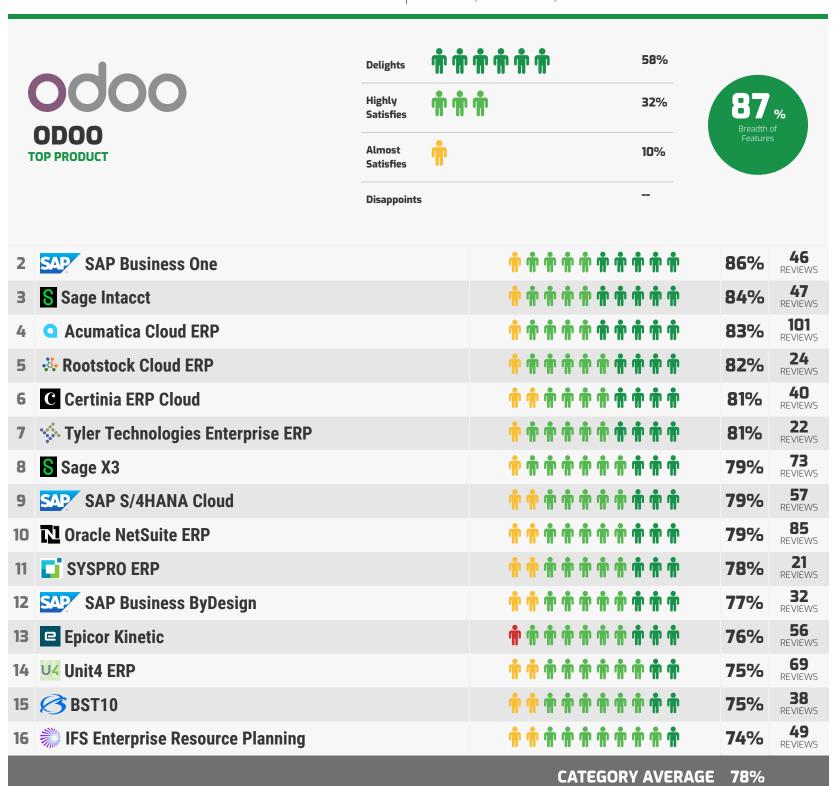


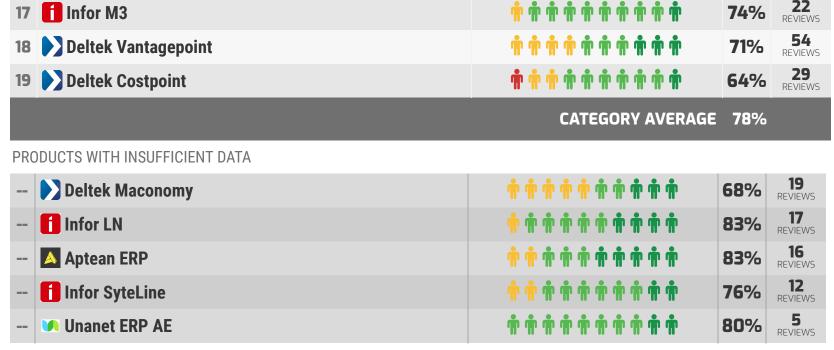


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#### **Breadth of Features**

Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.



















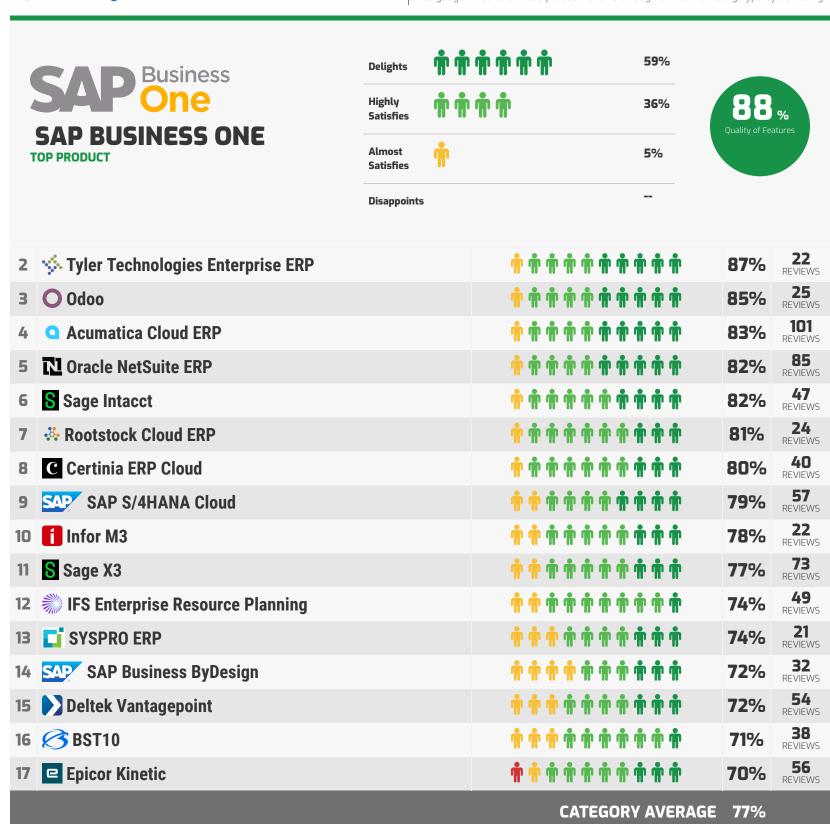


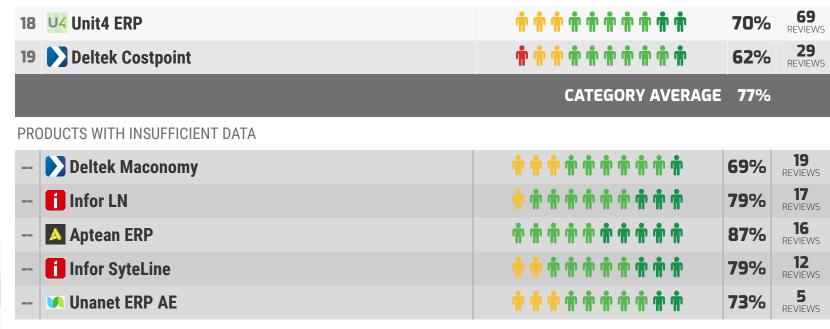


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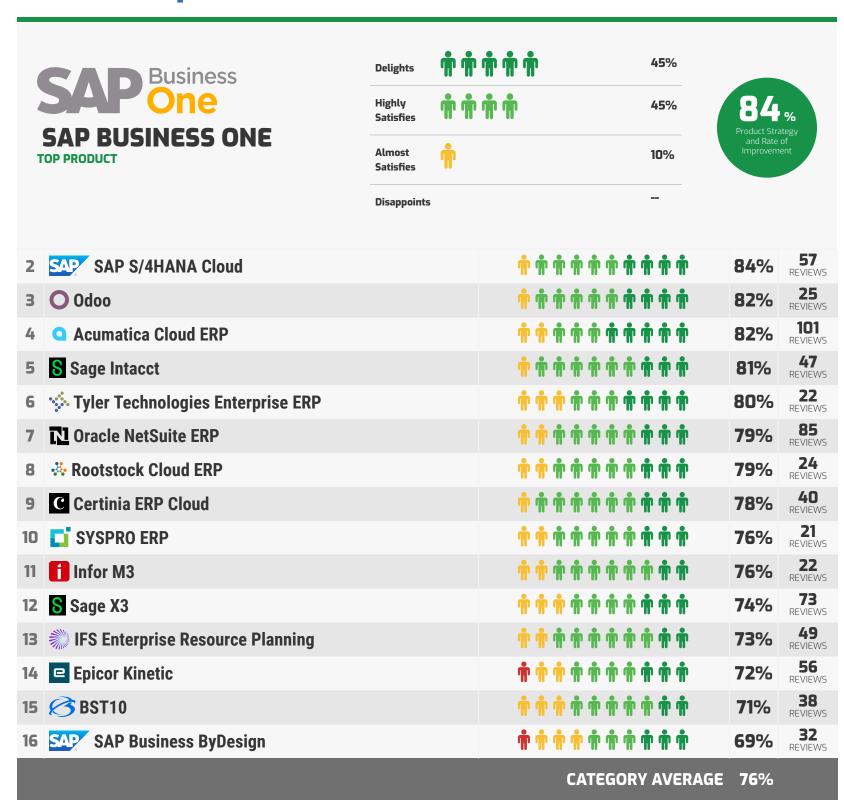




This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

# **Product Strategy and Rate of Improvement**

Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters



17	Deltek Vantagepoint	<b>* * * * * * * * * *</b>	68%	<b>54</b> REVIEWS
18	U4 Unit4 ERP	<b>ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ</b>	66%	<b>69</b> REVIEWS
19	Deltek Costpoint	<b>ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ ᡥ</b>	61%	29 REVIEWS
۰		CATEGORY AVERAGE	76%	
PRO	DDUCTS WITH INSUFFICIENT DATA			
	Deltek Maconomy	<b>* *</b> * * * * * * * * * * * *	80%	19 REVIEWS
	f Infor LN	<b>* *</b> * * * * * * * * * * *	74%	17 REVIEWS
	△ Aptean ERP	<b>*</b> * * * * * * * * * * * * * *	81%	16 REVIEWS
	Infor SyteLine	<b>* *</b> * * * * * * * * * * *	70%	12 REVIEWS
	<b>✓</b> Unanet ERP AE	<b>*</b> * * * * * * * * * * * * * * * * * *	<b>78</b> %	5 REVIEWS















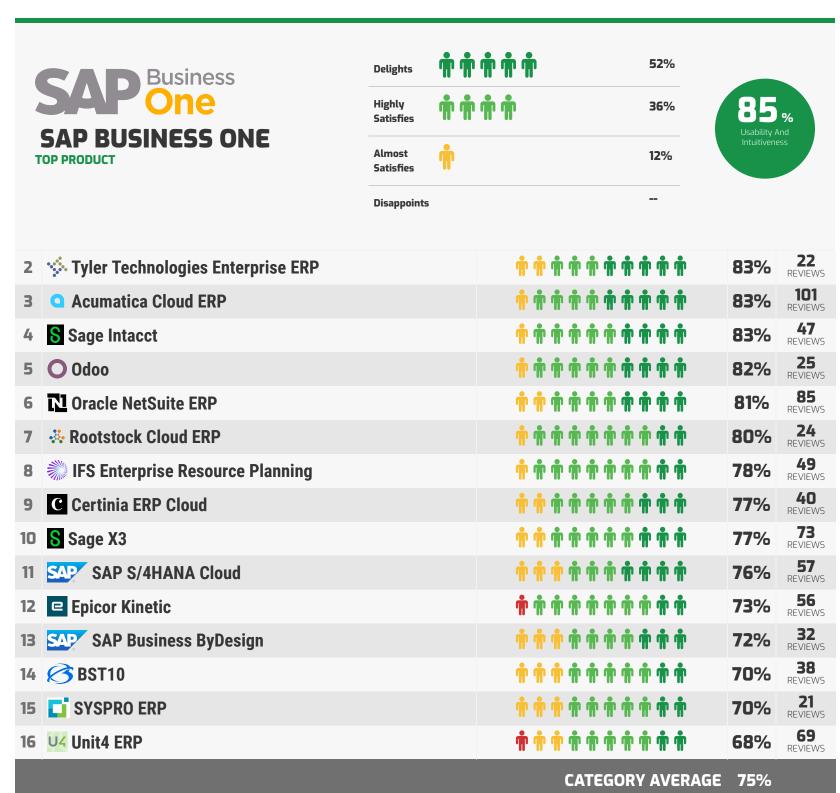




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# Usability And Intuitiveness

End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.





















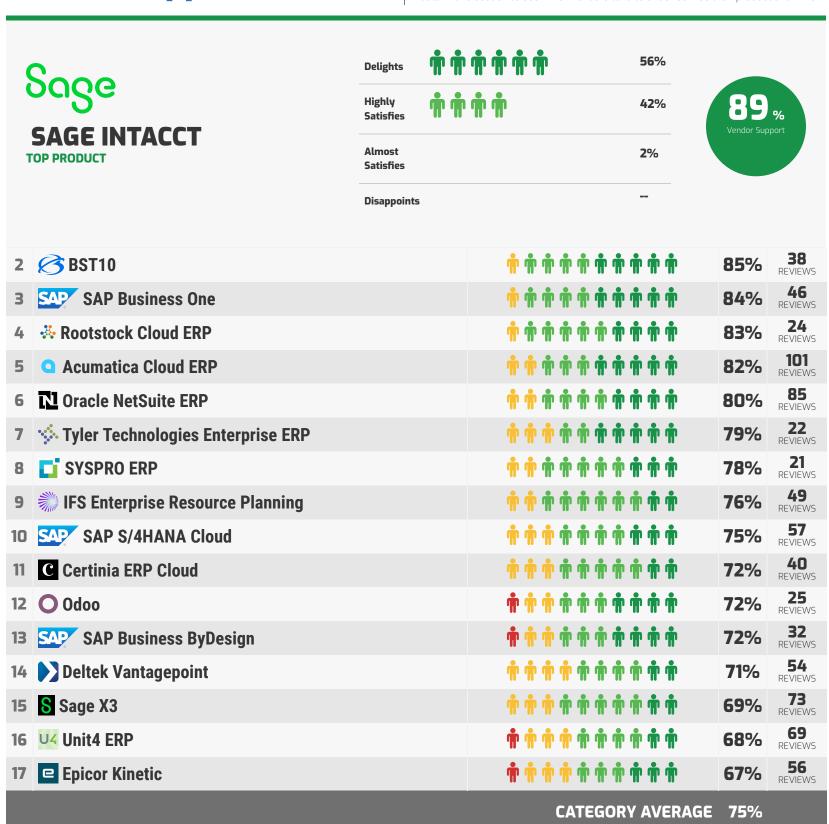




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The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.



18 Deltek Costpoint	<b>** ** ** ** ** ** **</b>	60%	29 REVIEWS
19 infor M3	<b>**</b> ** ** ** ** ** ** **	58%	<b>22</b> REVIEWS
	CATEGORY AVERAGE	<b>75</b> %	
PRODUCTS WITH INSUFFICIENT DATA			
Deltek Maconomy	<b>* * * * * * * * * * *</b>	73%	19 REVIEWS
Infor LN	<b>*</b> * * * * * * * * * * * * * * * * * *	76%	17 REVIEWS
Aptean ERP	<b>*</b> * * * * * * * * * * * * * * * * * *	<b>B3</b> %	16 REVIEWS
Infor SyteLine	* * * * * * * * * * * * * * * * * * *	81%	12 REVIEWS
Unanet ERP AE	<b>***********</b>	<b>85</b> %	<b>5</b> REVIEWS















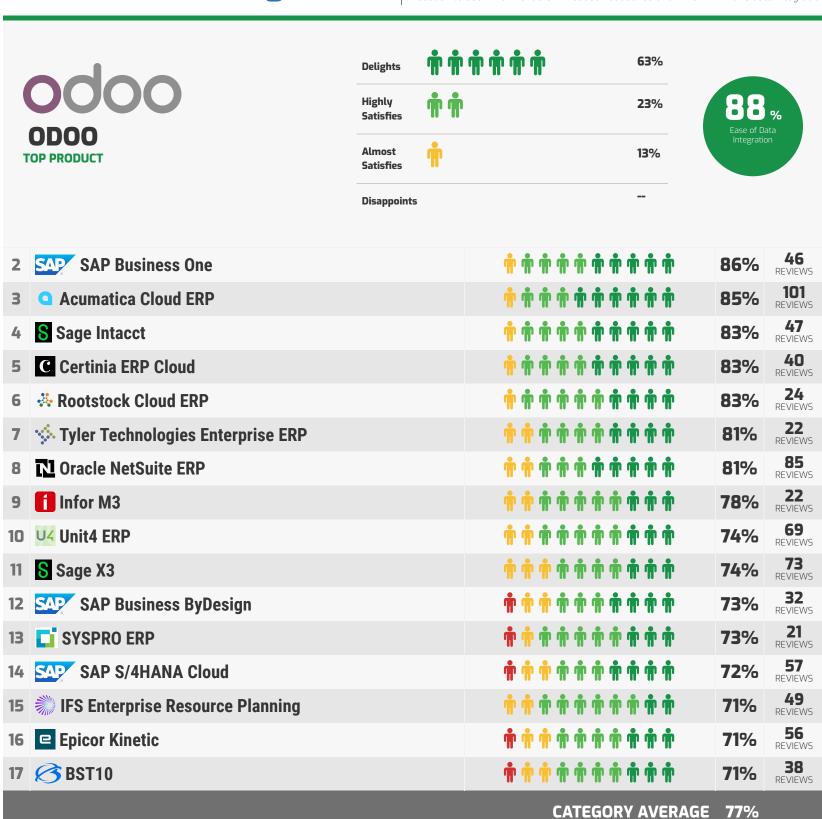


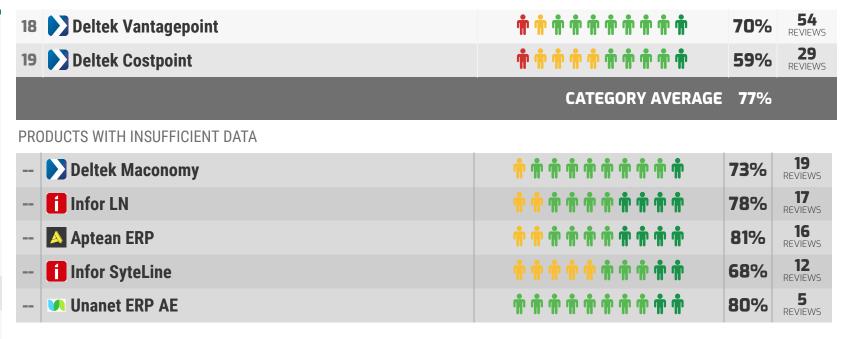


This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Data Integration**

The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.















**Vendor Capability** 



**Product Feature** 

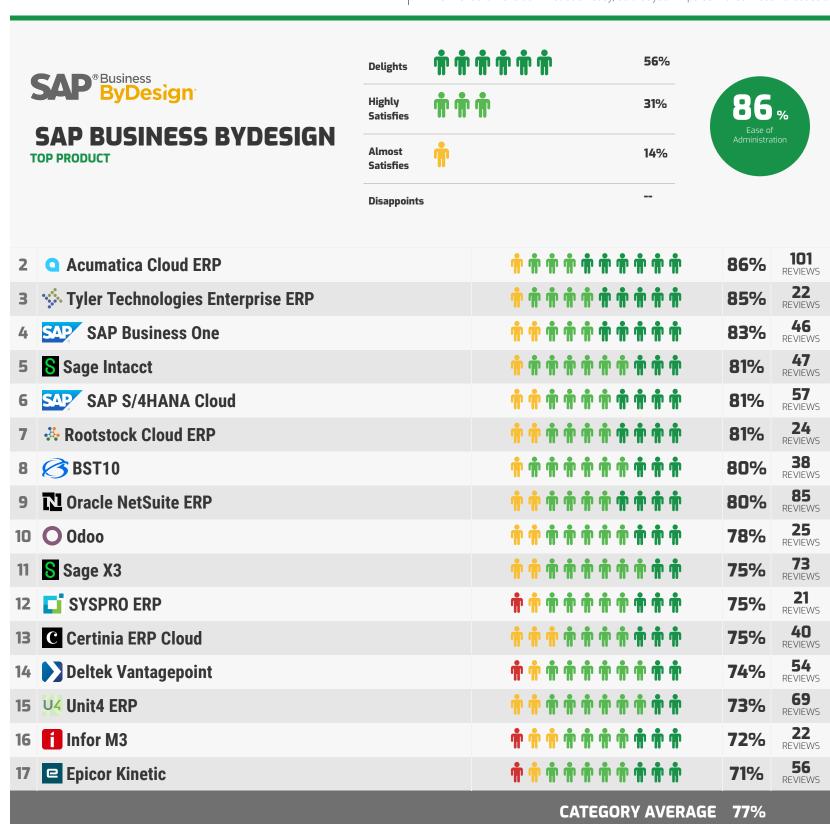




This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Administration**

Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.













**Vendor Capability** 

**Product Feature** 

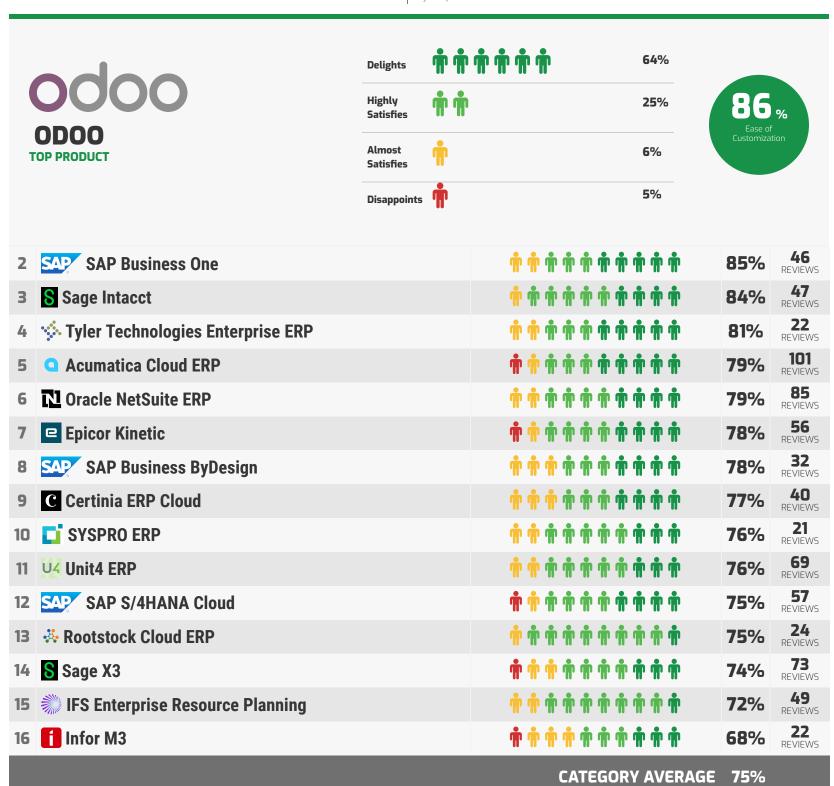




This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Customization**

Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.



17 Deltek Vantagepoint	<b>†</b> † † † † † † † † † † † † † † † † † †
18 Deltek Costpoint	<b>†</b> † † † † † † † † † † † † † † † † † †
19 BST10	<b>†</b> † † † † † † † † <b>1 38</b> REVIEWS
	CATEGORY AVERAGE 75%
PRODUCTS WITH INSUFFICIENT DATA	
Deltek Maconomy	<b>†</b> † † † † † † † † † † † † † † † † † †
Infor LN	<b>†</b> † † † † † † † † † † † † † † † † † †
Aptean ERP	<b>†</b> † † † † † † † † † † † † † † † † † †
Infor SyteLine	<b>†</b> † † † † † † † † † † † † † † † † † †
Unanet ERP AE	<b>†</b> † † † † † † † † † † † † † † † † † †

















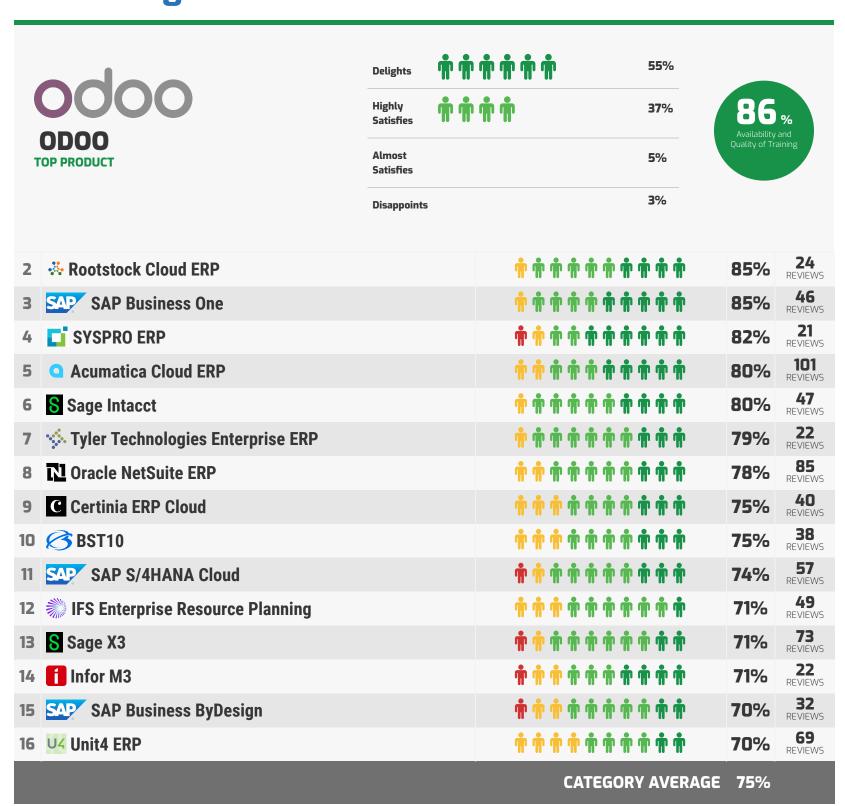




This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

# **Availability and Quality of Training**

Effective and readily available training enables users to get the most out of the software you've chosen. Use this section to make sure your vendor's training programs and materials measure up.



17 Epicor Kinetic	<b>†</b> † † † † † † † † † † † † † † † † † †
18 Deltek Vantagepoint	<b>†</b> † † † † † † † † † † † † † † † † † †
19 Deltek Costpoint	<b>†</b> † † † † † † † † † † † † † † † † † †
	CATEGORY AVERAGE 75%
PRODUCTS WITH INSUFFICIENT DATA	
Deltek Maconomy	<b>†</b> † † † † † † † † † † † † † † † † † †
Infor LN	<b>†</b> † † † † † † † † † † † † † † † † † †
Aptean ERP	<b>†</b> † † † † † † † † †   81%   REVIEWS
Infor SyteLine	<b>† † † † † † † † † † 72%</b>
Unanet ERP AE	<b>†</b> † † † † † † † † † † † † † † † † † †















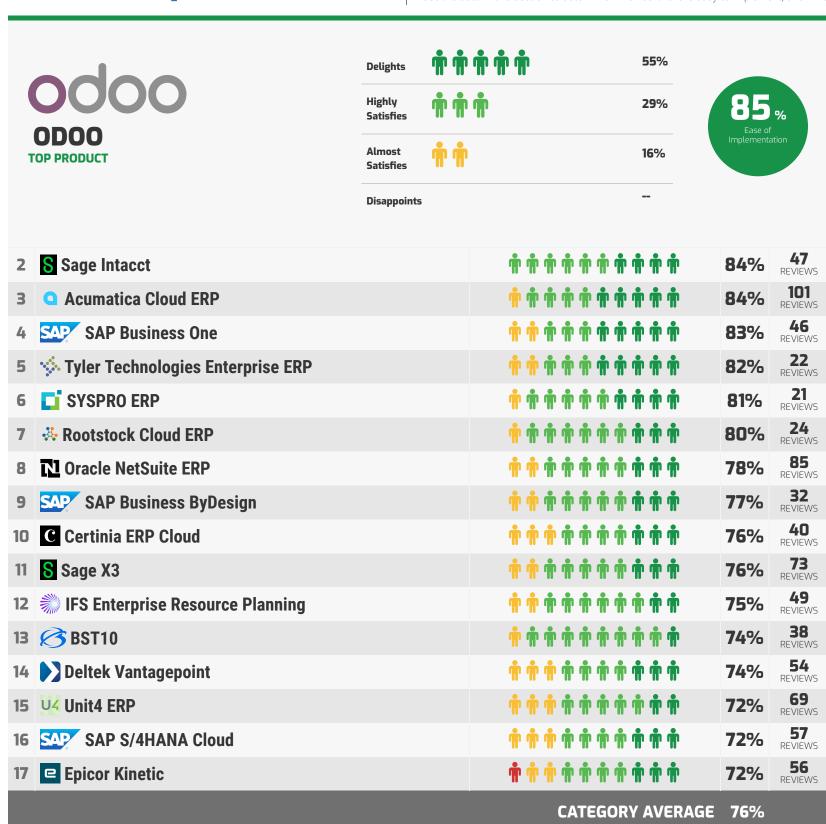




This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

#### **Ease of Implementation**

Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.



18 Deltek Costpoint	<b>†</b> † † † † † † † † † † † † † † † † † †
19 Infor M3	<b>†</b> † † † † † † † † † † † † † † † † † †
	CATEGORY AVERAGE 76%
PRODUCTS WITH INSUFFICIENT DATA	
Deltek Maconomy	<b>n</b> n n n n n n n n n n n n n n n n n n
Infor LN	<b>†</b> † † † † † † † † † † † † † † † † † †
Aptean ERP	<b>n n n n n n n n n n n n n n n n n n n </b>
Infor SyteLine	<b>n</b> n n n n n n n n n n n n n n n n n n
Unanet ERP AE	<b>†</b> † † † † † † † † † † † †   80%   5 <sub>REVIEWS</sub>















#### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	ACCOUNTING AND FINANCIAL MANAGEMENT	ANALYTICS AND REPORTING	BI AND PERFORMANCE MANAGEMENT	INDUSTRY SPECIFIC CAPABILITIES	PROCUREMENT MANAGEMENT
SAP Business One	87%	89%	89%	87%	85%	88%
Odoo	85%	84%	84%	83%	87%	88%
Acumatica Cloud ERP	83%	85%	82%	84%	80%	85%
Sage Intacct	83%	83%	84%	81%	85%	83%
Tyler Technologies Enterprise ERP	83%	83%	83%	79%	83%	86%
Oracle NetSuite ERP	81%	81%	81%	79%	82%	<b>79</b> %
Certinia ERP Cloud	80%	83%	83%	<b>77</b> %	80%	78%
Rootstock Cloud ERP	80%	79%	83%	<b>77</b> %	80%	<b>79</b> %
SYSPRO ERP	79%	79%	<b>77</b> %	78%	79%	84%
SAP S/4HANA Cloud	79%	86%	78%	<b>77</b> %	76%	80%
CATEGORY AVERAGE	78%	81%	78%	75%	78%	78%













Product Feature
Summary







#### MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	ACCOUNTING AND FINANCIAL MANAGEMENT	ANALYTICS AND REPORTING	BI AND PERFORMANCE MANAGEMENT	INDUSTRY SPECIFIC CAPABILITIES	PROCUREMENT MANAGEMENT
Infor M3	78%	86%	81%	69%	82%	73%
Sage X3	78%	82%	78%	74%	81%	<b>75</b> %
Unit4 ERP	74%	81%	73%	70%	73%	<b>72</b> %
Epicor Kinetic	73%	78%	67%	69%	75%	78%
Deltek Vantagepoint	73%	<b>75</b> %	73%	<b>71</b> %	73%	<b>74</b> %
SAP Business ByDesign	72%	80%	75%	64%	64%	76%
BST10	72%	80%	69%	69%	79%	60%
IFS Enterprise Resource Planning	72%	68%	73%	<b>73</b> %	73%	71%
Deltek Costpoint	65%	75%	59%	64%	65%	61%
CATEGORY AVERAGE	78%	81%	78%	75%	78%	78%
PRODUCTS WITH INSUFFICIENT DATA						
Deltek Maconomy	77%	73%	78%	76%	77%	81%











Product Feature
Summary





#### MANDATORY FEATURES

PRODUCT	OVERALL FEATURE SATISFACTION	ACCOUNTING AND FINANCIAL MANAGEMENT	ANALYTICS AND REPORTING	BI AND PERFORMANCE MANAGEMENT	INDUSTRY SPECIFIC CAPABILITIES	PROCUREMENT MANAGEMENT
CATEGORY AVERAGE	78%	81%	78%	<b>75</b> %	78%	78%
PRODUCTS WITH INSUFFICIENT DATA						
Infor LN	76%	71%	79%	69%	80%	83%
Aptean ERP	84%	90%	85%	85%	80%	79%
Infor SyteLine	79%	84%	69%	77%	77%	90%
Unanet ERP AE	75%	75%	73%	72%	80%	77%



















#### STANDARD FEATURES

PRODUCT	OVERALL FEATURE SATISFACTION	CUSTOMER RELATIONSHIP MANAGEMENT	GOVERNANCE RISK AND COMPLIANCE	HUMAN CAPITAL MANAGEMENT	JOB AND PROJECT MANAGEMENT	SERVICE MANAGEMENT	SUPPLY CHAIN MANAGEMENT
SAP Business One	87%	82%	84%	86%	87%	86%	89%
Odoo	85%	80%	82%	86%	80%	83%	84%
Acumatica Cloud ERP	83%	86%	84%	83%	82%	83%	85%
Sage Intacct	83%	83%			81%		88%
Tyler Technologies Enterprise ERP	83%		86%	78%	83%	87%	<b>87</b> %
Oracle NetSuite ERP	81%	80%	81%	79%	79%	80%	80%
Certinia ERP Cloud	80%	80%	84%	83%	83%	80%	81%
Rootstock Cloud ERP	80%	<b>77</b> %	76%	78%	81%	<b>77</b> %	81%
SYSPRO ERP	79%	<b>74</b> %	<b>72</b> %	<b>77</b> %	81%	81%	89%
SAP S/4HANA Cloud	79%	77%	77%	81%	76%	76%	84%
CATEGORY AVERAGE	78%	76%	77%	76%	78%	78%	80%





















#### STANDARD FEATURES

PRODUCT	OVERALL FEATURE SATISFACTION	CUSTOMER RELATIONSHIP MANAGEMENT	GOVERNANCE RISK AND COMPLIANCE	HUMAN CAPITAL MANAGEMENT	JOB AND PROJECT MANAGEMENT	SERVICE MANAGEMENT	SUPPLY CHAIN MANAGEMENT
Infor M3	78%	63%	<b>67</b> %	66%	65%	68%	83%
Sage X3	78%	75%	<b>73</b> %	76%	80%	80%	85%
Unit4 ERP	74%	<b>75</b> %	<b>75</b> %	69%	69%	<b>75</b> %	60%
Epicor Kinetic	73%	<b>72</b> %	78%	73%	80%	69%	78%
Deltek Vantagepoint	73%	63%	66%	66%	<b>72</b> %	<b>71</b> %	<b>67</b> %
SAP Business ByDesign	72%	<b>72</b> %	81%	68%	82%	<b>75</b> %	80%
BST10	72%				<b>77</b> %		
IFS Enterprise Resource Planning	72%	82%	<b>70</b> %	73%	74%	74%	<b>72</b> %
Deltek Costpoint	65%	<b>67</b> %	74%	67%	72%	<b>72</b> %	68%
CATEGORY AVERAGE	78%	76%	77%	76%	78%	78%	80%
PRODUCTS WITH INSUFFICIENT DATA							
Deltek Maconomy	77%	82%	69%	74%	81%	82%	78%





















#### STANDARD FEATURES

PRODUCT	OVERALL FEATURE SATISFACTION	CUSTOMER RELATIONSHIP MANAGEMENT	GOVERNANCE RISK AND COMPLIANCE	HUMAN CAPITAL MANAGEMENT	JOB AND PROJECT MANAGEMENT	SERVICE MANAGEMENT	SUPPLY CHAIN MANAGEMENT
CATEGORY AVERAGE	78%	76%	77%	76%	78%	78%	80%
PRODUCTS WITH INSUFFICIENT DATA							
Infor LN	76%	73%	73%	70%	65%	79%	80%
Aptean ERP	84%	77%	84%	89%	87%	83%	79%
Infor SyteLine	79%	76%	62%	77%	85%	77%	84%
Unanet ERP AE	75%	85%	80%	70%	77%	77%	75%





















This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Product Features**

This table lists and describes all the features that are evaluated in the Enterprise Resource Planning - Midmarket software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

#### **Mandatory Features**

**Accounting and Financial** Management

Includes accounting and finance functions such as general ledger, accounts payable, and accounts receivable.

**Analytics and Reporting** 

Includes historical & real-time dashboard visualizations, detailed & summary reporting and easy data extraction for data analysis.

#### **Standard Features**

**Customer Relationship** Management

**Governance Risk and Compliance** 

**Human Capital Management** 

Includes sales order management functions such as quotes, contract, marketing, and automation.

Includes governance, risk management, compliance, security management, controls and audit.

Includes employee management functions such as recruiting, payroll, development and performance management.

**BI and Performance Management** 

**Industry Specific Capabilities** 

**Procurement Management** 

Includes all aspects of reporting and BI analytics, as well as planning and optimization.

Includes all unmentioned industry specific modules and capabilities related to the primary industry of your company.

Includes purchasing and procurement management, as well as supplier management

**Job and Project Management** 

**Service Management** 

**Supply Chain Management** 

Includes all aspects of project planning management, costing and billing, resource management and controls, and product data management.

Includes all aspects of service management, service orders, requests, field service and contracts.

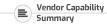
Includes all aspects of logistics, distribution, and inventory management, as well as warehouse and shipping, order promising, and asset management.



















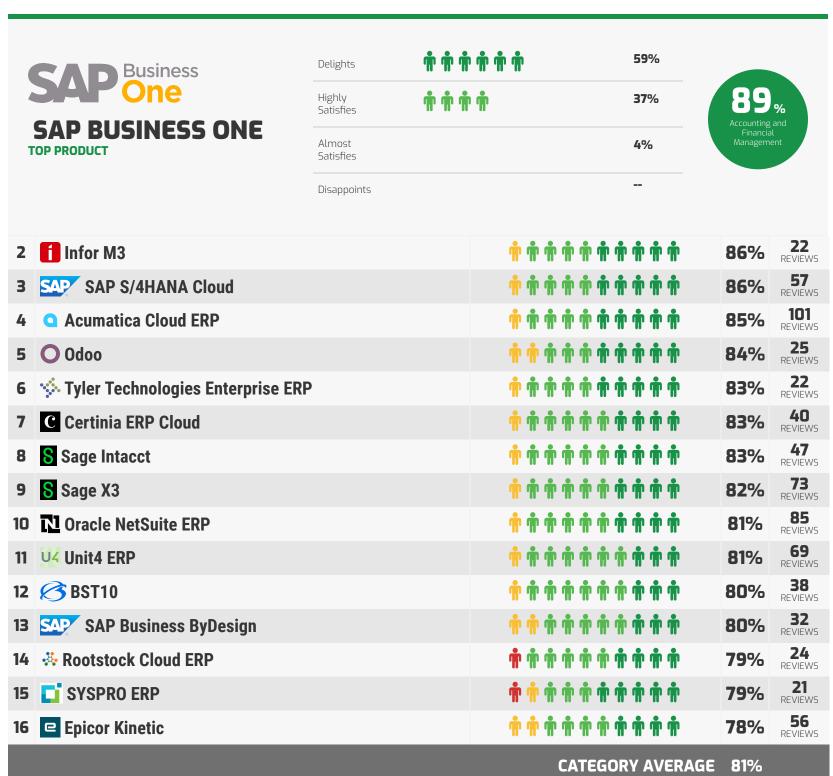


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

# Accounting and Financial Management

Mandatory Feature

Includes accounting and finance functions such as general ledger, accounts payable, and accounts receivable.















Vendor Capability





**Product Feature** 





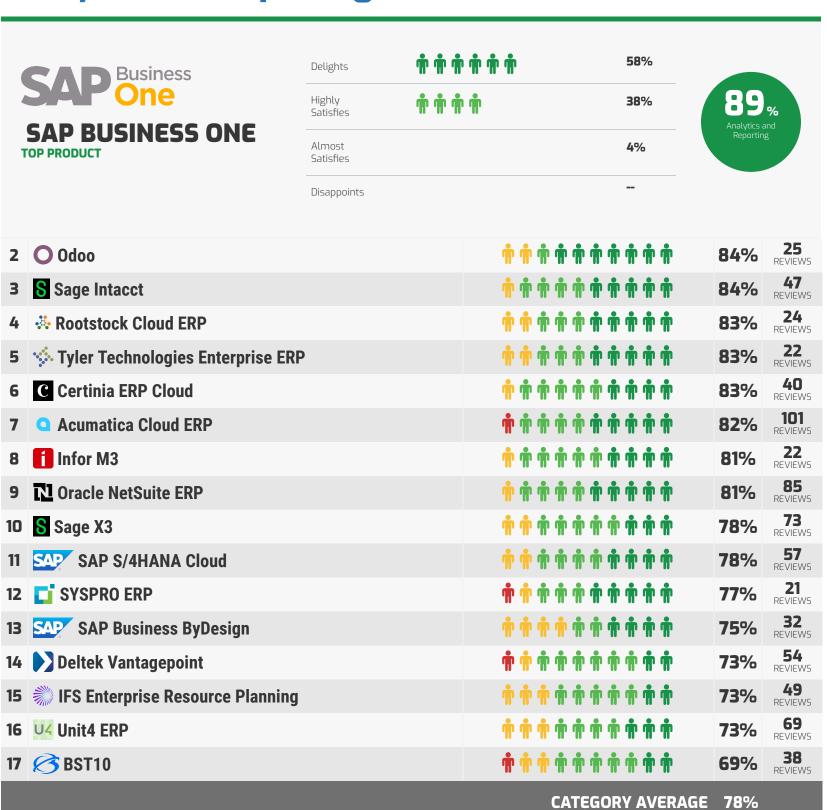


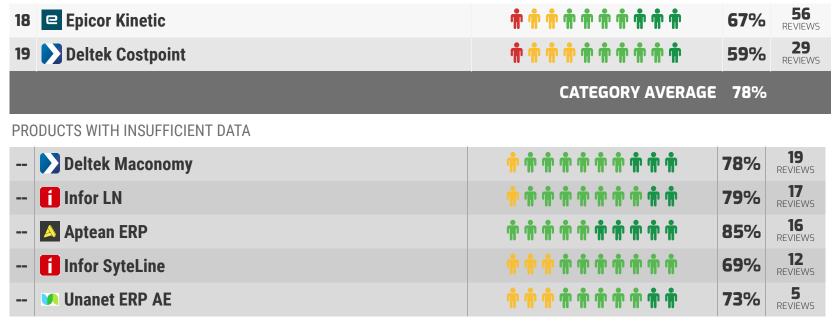
This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Analytics and Reporting**

Mandatory Feature

Includes historical & real-time dashboard visualizations, detailed & summary reporting and easy data extraction for data analysis.





















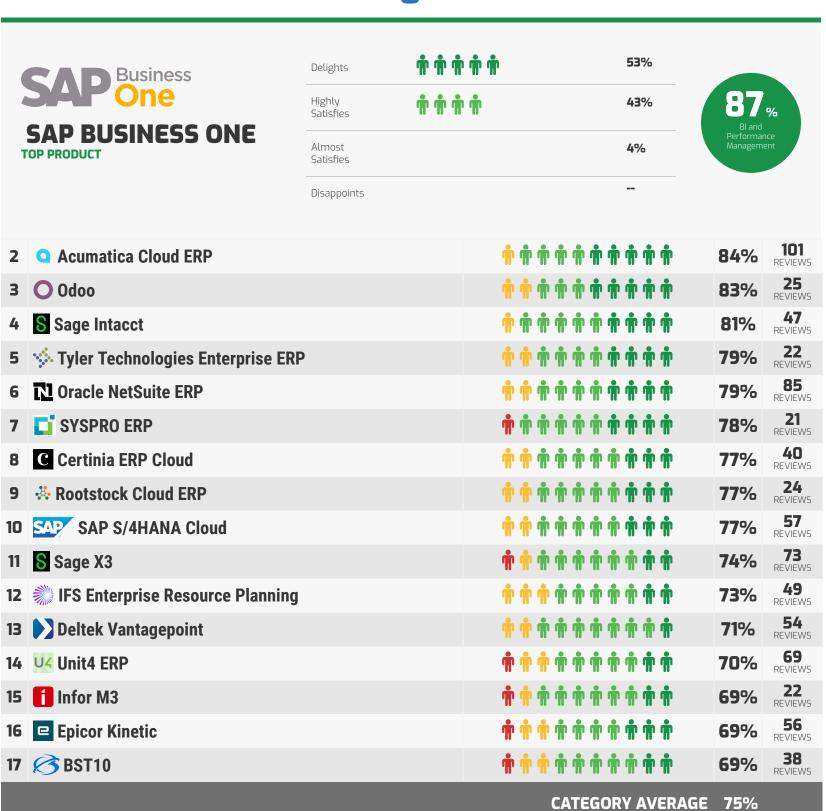


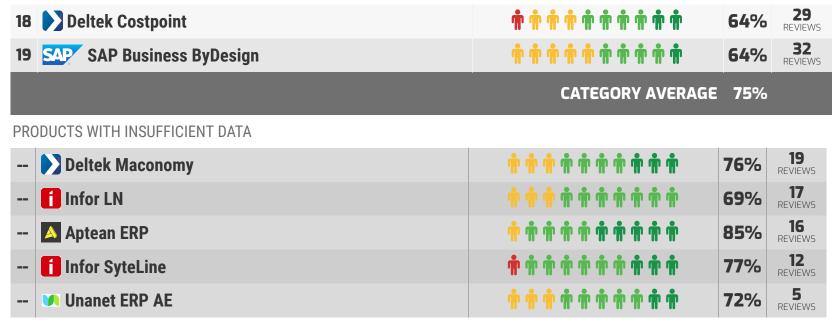
This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Bl and Performance Management**

**Mandatory Feature** 

Includes all aspects of reporting and BI analytics, as well as planning and optimization.





















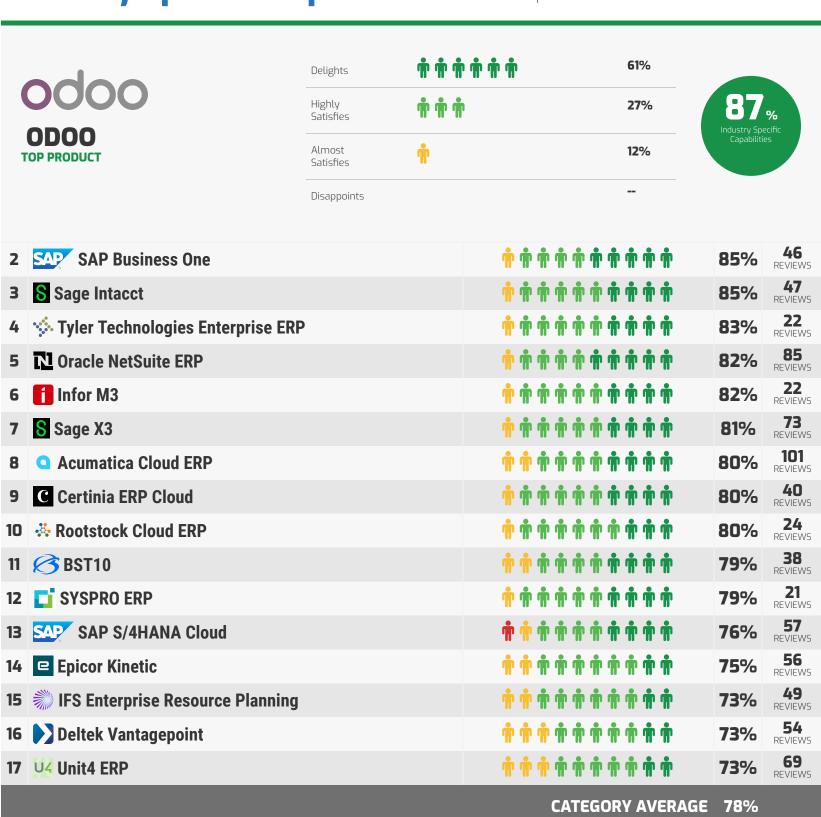


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Industry Specific Capabilities**

Mandatory Feature

Includes all unmentioned industry specific modules and capabilities related to the primary industry of your company



18 Deltek Costpoint	<b>†</b> † † † † † † † † † † † † † † † † † †
19 SAP Business ByDesign	<b>n n n n n n n n n n n n n n n n n n n </b>
	CATEGORY AVERAGE 78%
PRODUCTS WITH INSUFFICIENT DATA	
Deltek Maconomy	<b>†</b> † † † † † † † † † † † † † † † † † †
Infor LN	<b>n</b> n n n n n n n n n n n n n n n n n n
Aptean ERP	<b>n</b> n n n n n n n n n n n n n n n n n n
Infor SyteLine	<b>†</b> † † † † † † † † † † <b>77%</b> REVIEWS
Unanet ERP AE	<b>†</b> † † † † † † † † <b>80%</b> REVIEWS









Vendor Capability







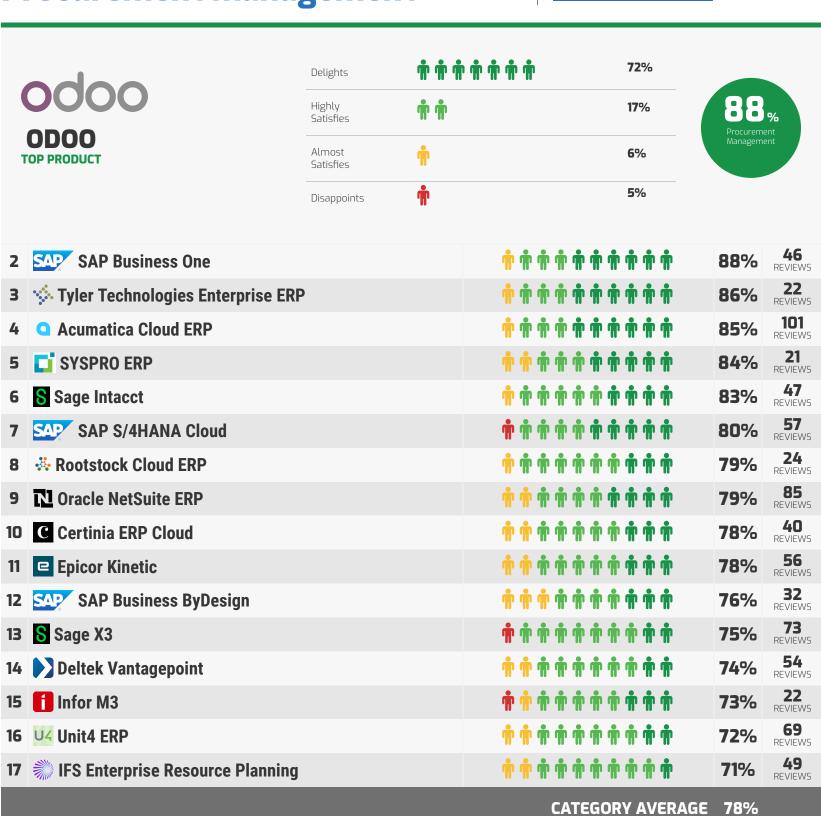


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Procurement Management**

Mandatory Feature

Includes purchasing and procurement management, as well as supplier management and optimization.



18 Deltek Costpoint	<b>ᡥ # #</b> # # # # # # #	61%	29 REVIEWS
19 <b>B</b> ST10	<b>ᡥᡥᡥᡥᡥᡥᡥᡥᢜ</b>	60%	38 REVIEWS
	CATEGORY AVERAGE	78%	
PRODUCTS WITH INSUFFICIENT DATA			
Deltek Maconomy	<u>**</u> ** ** ** ** ** ** **	81%	19 REVIEWS
Infor LN	<b>••</b> •• •• •• •• •• ••	83%	17 REVIEWS
Aptean ERP	<b>*</b> * * * * * * * * * * * * * * * * * *	79%	16 REVIEWS
Infor SyteLine	<b>*</b> * * * * * * * * * * * * * * * * * *	90%	12 REVIEWS
Unanet ERP AE	<b>*</b> * * * * * * * * * * * *	77%	5 REVIEWS



















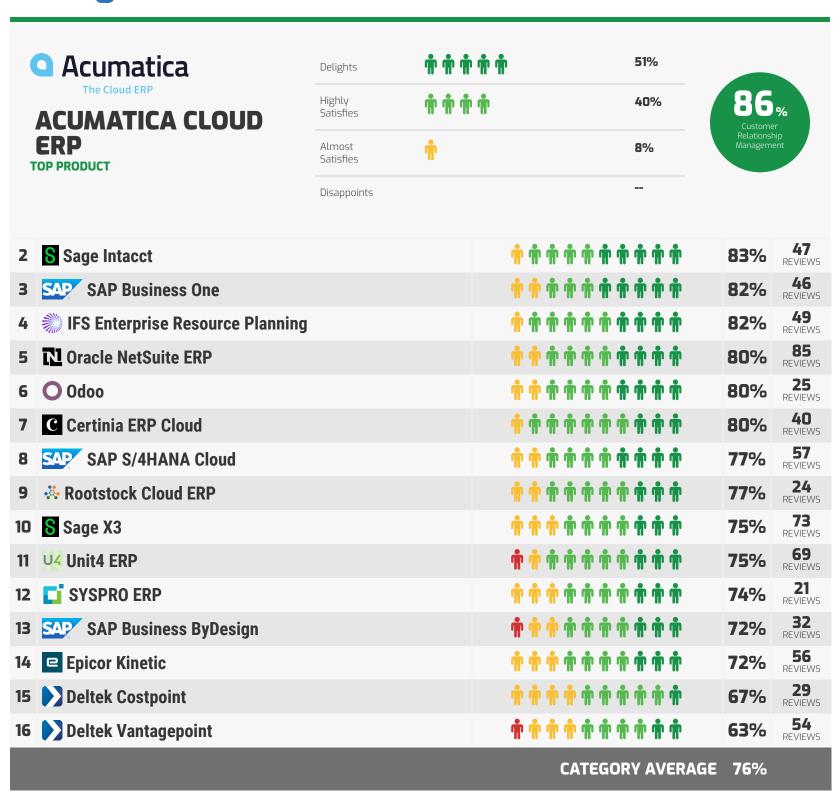


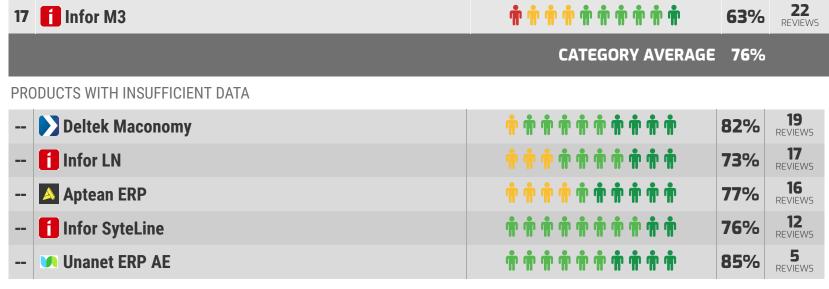
This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

# **Customer Relationship Management**

**Standard Feature** 

Includes sales order management functions such as quotes, contract, marketing, and automation.















Vendor Capability







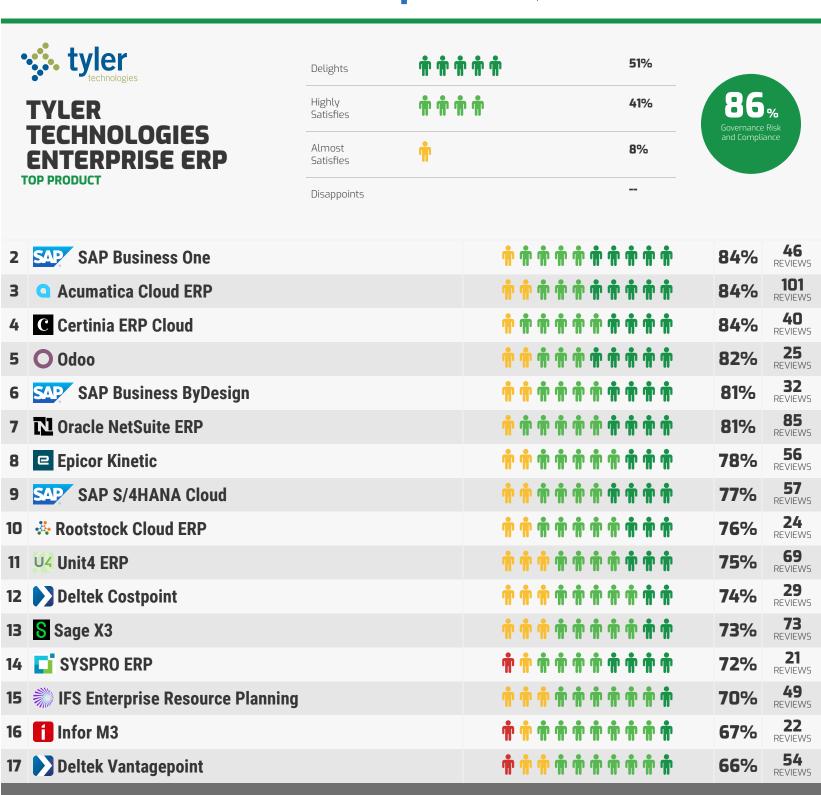


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Governance Risk and Compliance**

**Standard Feature** 

Includes governance, risk management, compliance, security management, controls and audit.



#### PRODUCTS WITH INSUFFICIENT DATA

Deltek Maconomy	<b>ᡥᡥᡥᡥᡥᡥᡥᡥ</b>	69%	19 REVIEWS
Infor LN	<b>** ** ** ** ** ** *</b> *	73%	17 REVIEWS
Aptean ERP	<b>** ** ** ** ** **</b> ** **	84%	16 REVIEWS
Infor SyteLine	<b>ᡥᡥᡥᡥᡥᡥᡥᡥ</b>	62%	12 REVIEWS
Unanet ERP AE	<b>* * * * * * * * * * *</b>	80%	<b>5</b> REVIEWS

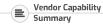








**CATEGORY AVERAGE** 77%









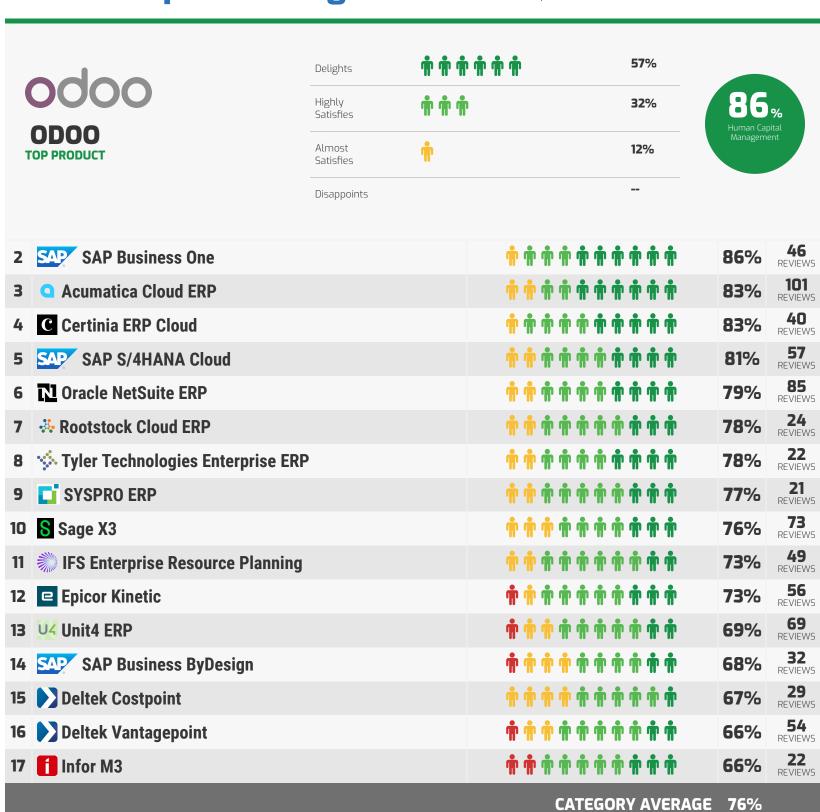


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Human Capital Management**

**Standard Feature** 

Includes employee management functions such as recruiting, payroll, development and performance management.



#### PRODUCTS WITH INSUFFICIENT DATA

 Deltek Maconomy	<b>**</b>	74%	19 REVIEWS
 1 Infor LN	<b>** ** ** ** ** ** *</b> *	70%	17 REVIEWS
 △ Aptean ERP	<b>** ** ** ** ** ** *</b> *	89%	16 REVIEWS
 1 Infor SyteLine	<b>**</b> ** ** ** ** ** **	77%	12 REVIEWS
 Unanet ERP AE	<b>** ** ** ** ** ** **</b>	70%	5 REVIEWS

















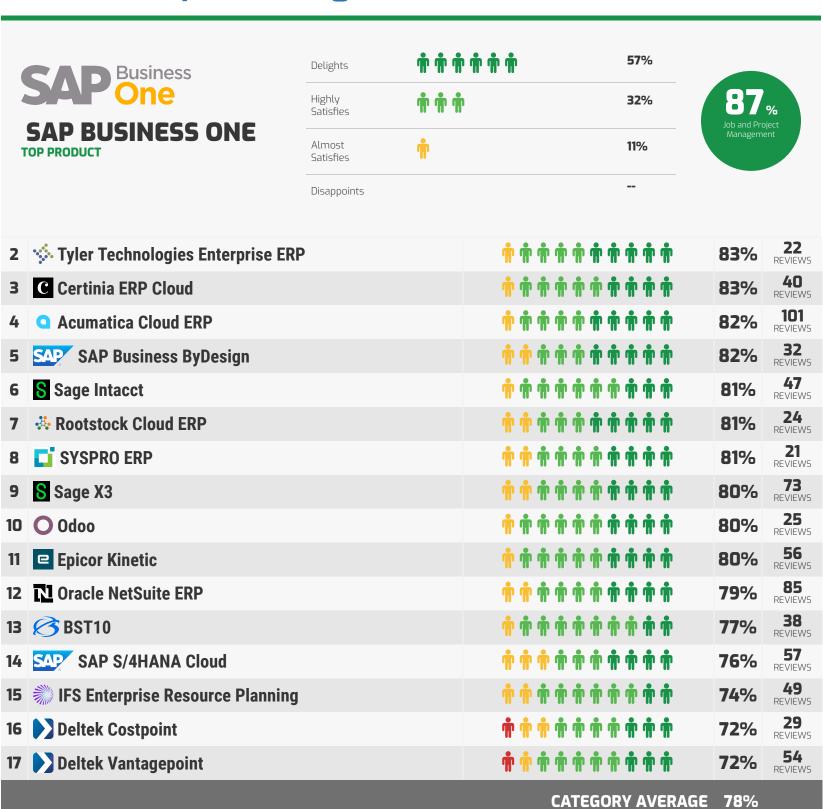


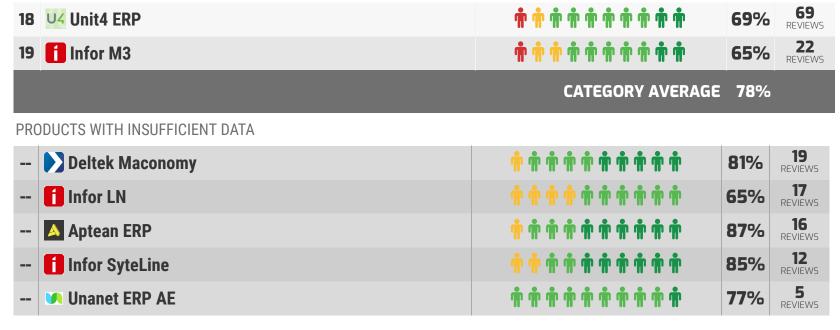
This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Job and Project Management**

**Standard Feature** 

Includes all aspects of project planning management, costing and billing, resource management and controls, and product data management.





















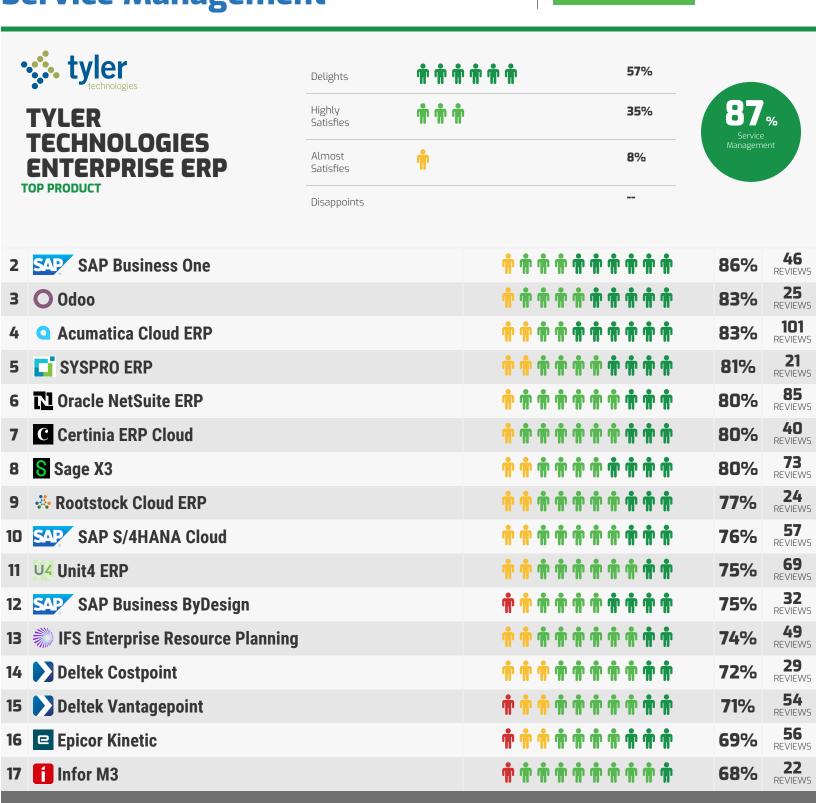


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Service Management**

**Standard Feature** 

Includes all aspects of service management, service orders, requests, field service and contracts.



#### PRODUCTS WITH INSUFFICIENT DATA

 Deltek Maconomy	<b>†</b> † † † † † † † † † †	82%	19 REVIEWS
 f Infor LN	<b>† †</b> † † † † † † † † †	79%	17 REVIEWS
 △ Aptean ERP	<b>† †</b> † † † † † † † † †	83%	16 REVIEWS
 Infor SyteLine	<b>† †</b> † † † † † † † † †	77%	12 REVIEWS
 <b>✓</b> Unanet ERP AE	* * * * * * * * * * * * * * * * * * *	77%	<b>5</b> REVIEWS











**CATEGORY AVERAGE** 78%









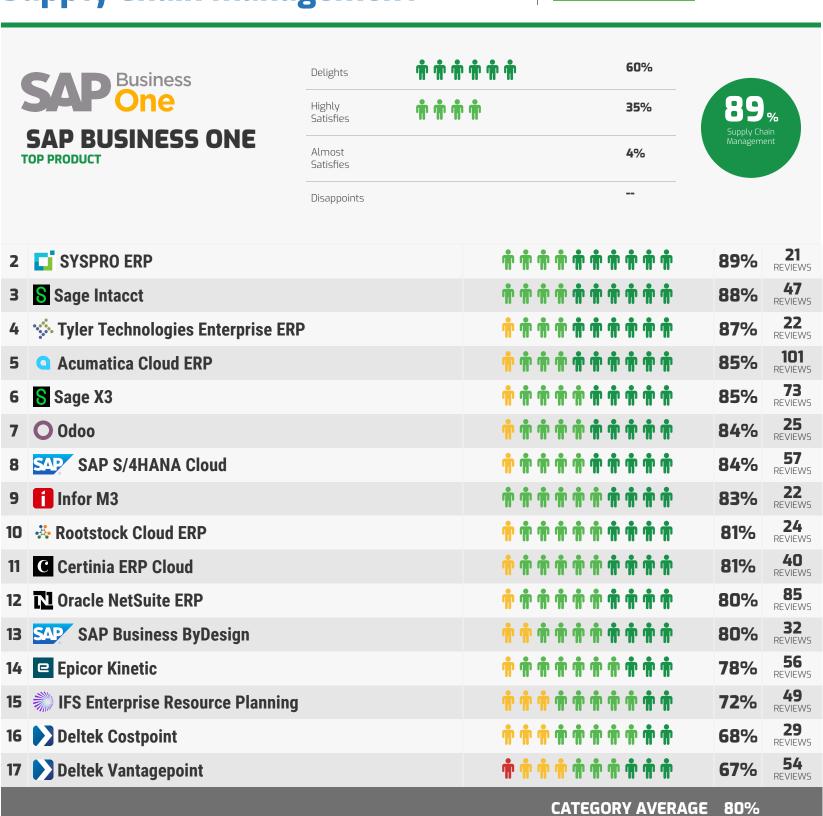


This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

#### **Supply Chain Management**

**Standard Feature** 

Includes all aspects of logistics, distribution, and inventory management, as well as warehouse and shipping, order promising, and asset management.



18 U4 Unit4 ERP	<b>* * * * * * * * *</b>	60%	<b>69</b> REVIEWS			
	CATEGORY AVERAGE	80%				
PRODUCTS WITH INSUFFICIENT DATA						
Deltek Maconomy	<b>* * * * * * * * * * *</b>	78%	19 REVIEWS			
Infor LN	<b>*</b> * * * * * * * * * * * * * * * * * *	<b>BO</b> %	17 REVIEWS			
Aptean ERP	<b>**</b> ** ** ** ** ** ** ** ** ** ** ** **	79%	16 REVIEWS			
Infor SyteLine	<b>** ** ** ** ** ** **</b> ** <b>*</b>	<b>B4</b> %	12 REVIEWS			
Unanet ERP AE	<b>† † †</b> † † † † † † † † † † † †	75%	<b>5</b> REVIEWS			















